



10 January 2012

Ms Sue McIntosh
Executive Director
International Air Services Commission
GPO Box 630
Canberra ACT 2601

Dear Ms McIntosh

Application for Capacity Allocation - the Philippines Route

Qantas' wholly-owned subsidiary company, Jetstar Airways (Jetstar), plans to introduce an additional service between Darwin and Manila. It is proposed that the services between Darwin and Manila will continue to Tokyo from 25 March 2012.

These services will be operated using a one-class A320 aircraft configured with 180 seats.

Allocation Sought

Qantas seeks an allocation of 180 seats per week on the Philippines Route on the following basis:

- the allocation is requested for a period of five years from the date of the determination;
- the capacity will be fully used by 31 December 2012;
- the capacity may be utilised by Qantas or another Australian carrier which is a wholly-owned subsidiary of Qantas; and
- the capacity may be used to provide joint services with Qantas or any wholly-owned subsidiary of the Qantas Group.

IASC Act and Policy Statement Considerations

This application should be considered against the general criteria for assessing the benefit to the public in paragraph 4 of the Minister's Policy Statement.

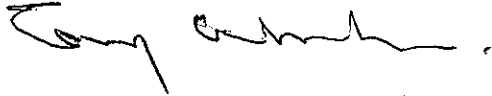


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These criteria state that the use of entitlements under a bilateral arrangement is of benefit to the public, provided a carrier is reasonably capable of obtaining the necessary approvals and implementing the proposal.

Yours sincerely

A handwritten signature in black ink, appearing to read 'Tony Wheelens', with a long horizontal flourish extending to the right.

Tony Wheelens
General Manager Group
Government and Industry Affairs