



8 March 2013

Ms Marlene Tucker
A/g Executive Director
International Air Services Commission
GPO Box 630
Canberra ACT 2601

Dear Ms Tucker *Marlene*

Application for Variation – Italy

On 3 September 2012, prior to the announcement of Qantas' proposed partnership with Emirates, Qantas requested renewal of Determination [2007] IASC 113 which provides for the allocation of 600 third country code share seats per week to be used with Cathay Pacific on the Italy route.

Under Qantas' proposed partnership with Emirates, Qantas plans to code share with Emirates on services between points in Australia and points in Italy from 31 March 2013.

Variation Sought

Qantas seeks a variation to Determination [2007] IASC 113 to reduce capacity from 600 to 300 seats and to enable Qantas to code share with Emirates on the Italy route effective from 31 March 2013. The variation is requested for the duration of the determination.

Qantas also wishes to amend its request of 3 September 2012 to renew Determination [2007] IASC 113, by seeking renewal of 300 seats of the 600 seats allocated by this determination.

IASC Act and Policy Statement Considerations

Section 19(3) of the IASC Act provides that when renewing a determination the Commission may make such changes to the terms and conditions of the determination as it is satisfied are warranted because of changes in circumstances since the original determination was made.



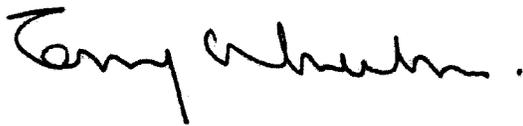
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This application should be considered against the general criteria for assessing the benefit to the public in paragraph 4 of the Minister's Policy Statement. These state that the use of entitlements by an Australian carrier under a bilateral arrangement is of benefit to the public, provided that it is reasonably capable of obtaining the necessary approvals and implementing the proposal.

We would be pleased to provide any further information the Commission may require in support of this application.

Yours sincerely

A handwritten signature in black ink, appearing to read "Tony Wheelens", followed by a period.

Tony Wheelens
Executive Manager
Government and International Relations