



VIRGIN AUSTRALIA INTERNATIONAL AIRLINES PTY LTD  
VIRGIN AUSTRALIA AIRLINES (SE ASIA) PTY LTD  
PO Box 1034  
Spring Hill QLD  
Australia 4004  
T +61 7 3295 3000

[www.virginaustralia.com](http://www.virginaustralia.com)

3 December 2018

Ms Marlene Tucker  
Executive Director  
International Air Services Commission  
PO Box 630  
CANBERRA ACT 2601

Dear Ms Tucker

**Application for variation to Determination [2017] IASC 113 – New Zealand route**

As part of a code share arrangement between Virgin Australia and Hawaiian Airlines, it is proposed that Hawaiian Airlines will offer code share services on flights operated by Virgin Australia on the New Zealand route.

We will shortly provide your office with a copy of the confidential code share agreement between Virgin Australia and Hawaiian Airlines.

**Variation sought**

We request a variation to Determination [2017] IASC 113 (as varied) held by Virgin Australia International Airlines Pty Ltd, to permit the utilisation of capacity for code share services with Hawaiian Airlines on the New Zealand route.

**IASC Act and Minister's Policy Statement considerations**

We request that the Commission consider this transfer application against the reasonable capability criterion for assessing the benefit to the public under paragraph 8 of the International Air Services Commission Policy Statement 2018.

Should you require any further information, please do not hesitate to contact me on (02) 8093 7114.

Yours sincerely

A handwritten signature in blue ink, appearing to read "Lee-Anne Tomkins".

Lee-Anne Tomkins  
**Head of Government and International Relations**