DETERMINATION

DETERMINATION: [2000] IASC 118

THE ROUTE: ITALY

THE APPLICANT: QANTAS AIRWAYS LIMITED

(QANTAS) (ACN 009 661 901)

PUBLIC REGISTER FILE: IASC/APP/200021

1 The application

- 1.1 On 23 August 2000, an application was received from Qantas for an allocation of capacity on the Italy route. Qantas is seeking one B747 equivalent service weekly to enable it to add a fourth weekly service between Melbourne and Rome via Bangkok from the start of the Northern Winter 2000 scheduling period (commencing 29 October 2000).
- 1.2 Qantas as also seeking approval for British Airways (BA) to code share, at some time in the future, on the capacity, in accordance with the Qantas/BA Code Share Agreement of 5 October 1997 and to engage in joint pricing and marketing pursuant to the Restated Joint Services Agreement.
- 1.3 The Commission published a notice on 30 August 2000 inviting other applications for the capacity and submissions from interested parties about the Qantas application. No applications or submissions were received.
- 1.4 All non-confidential material supplied by the applicant is filed on the Register of Public Documents.

2 Current services

2.1 Qantas currently operates three services per week between Australia and Italy via Bangkok. Alitalia has announced that it is withdrawing from the Australia – Italy route from 31 October 2000.

3 Provisions of relevant air services arrangements

- 3.1 Under the Australia –Italy air services arrangements, Australian designated airlines may operate up to four B747 or equivalents services per week immediately and up to five from the commencement of the next scheduling period (29 October 2000).
- 3.2 The arrangements permit code sharing, including third country carrier code shares on Australian carrier operated services.

4 Commission's assessment

- 4.1 Under the Minister's Policy Statement (No 3 of 23 April 1997, as amended on 9 March 1999), the relevant criteria to be applied in deciding whether or not to allocate capacity, given that there is only one applicant and no other submissions, are whether Qantas is reasonably capable of obtaining the necessary approvals and of implementing its proposals.
- 4.2 Qantas is an established international carrier, which has the technical and financial resources to implement its proposal. The Commission concludes that Qantas is reasonably capable of obtaining the necessary approvals and of implementing its proposal and that the allocation to Qantas of one B747 unit per week in each direction on the Italy route would be of benefit to the public.
- 4.3 Section 15(2)(d) of the Act specifies that the Commission must include a condition in determinations stating the extent to which the carrier may use that capacity in joint services with another carrier. Qantas has stated that the capacity would be used in part in a code share arrangement whereby BA would market capacity on Qantas operated services on the route. The Commission has previously approved the operation of capacity by Qantas in joint services with BA pursuant to the Qantas/BA Code Share Agreement of 5 October 1997 and will do so in this case.

5 Other issues

5.1 The Commission normally includes conditions in determinations approving code shares that the Australian carrier must price and sell its services on the route independently and that it must nor share or pool revenues. However, in this case it will not do so because the Australian Competition and Consumer Commission (ACCC) has issued an authorisation for a Restated Joint Services Agreement between Qantas and BA which allows joint pricing and revenue pooling.

Determination allocating capacity on the Italy route to Qantas ([2000] IASC 118)

- 6.1 The Commission makes a determination in favour of Qantas, allocating one B747 or equivalent service per week in each direction on the Italy route under the Australia Italy air services arrangements.
- 6.2 The determination is for five years from the date of the determination.
- 6.3 The determination is subject to the following conditions:
 - Qantas is required to fully utilise the capacity from no later than 31 December 2000 or from such other date approved by the Commission;

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- only Qantas is permitted to utilise the capacity;
- the capacity may be used by Qantas to provide services jointly with British Airways in accordance with:
 - the code share agreement dated 5 October 1997; or
 - any new code share agreement, whether or not it replaces the existing agreement, with the prior approval of the Commission;
- Qantas may only price and market its services, or share or pool revenues/profits on the route, jointly with British Airways as long as such practices are authorised under the *Trade Practices Act 1974* or otherwise authorised by the Australian Competition Tribunal, in the event of review by that Tribunal:
- Qantas must take all reasonable steps to ensure that passengers are informed of the carrier actually operating the flight at the time of booking;
- changes in relation to the ownership and control of Qantas are permitted except to the extent that any change:
 - results in the designation of the airline as an Australian carrier under the Australia – Italy Air Services Agreement being withdrawn; or
 - has the effect that another Australian carrier, or a person (or group of persons) having substantial ownership or effective control of another Australian carrier, would take substantial ownership of Qantas or be in a position to exercise effective control of Qantas, without the prior consent of the Commission; and
- changes in relation to the management, status or location of operations and Head Office of Qantas are permitted except to the extent that any change would result in the airline ceasing to be an airline designated by the Australian Government for the purposes of the Australia – Italy Air Services Agreement.

Dated: 8 September 2000

Ross Jones Stephen Lonergan Michael Lawriwsky
Chairman Member Member

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