

18 October 2010

Mr Michael *Bird*
Executive Director
International Air Services Commission
GPO Box 630
Canberra ACT 2601

Dear Mr Bird

Qantas/Kenya Airways Code Share Services

Qantas plans to commence a new code share arrangement with Kenya Airways as soon as all necessary approvals have been received.

Under these arrangements, it is proposed that Kenya Airways will code share on Qantas services between Bangkok and Sydney, while Qantas will place its code on Kenya Airways' services between Bangkok and Nairobi.

A copy of the code share agreement between Qantas and Kenya Airways will be provided to the International Air Services Commission (the Commission) as soon as it is available, and prior to the commencement of the code share services.

Variation sought

Qantas seeks a variation to Determination [2006] IASC 110, which allocates the equivalent of seven B747 weekly passenger services on the Thailand route, to permit Kenya Airways to code share on Qantas operated services.

The variation is requested for the duration of the determination.

Allocation sought

Qantas seeks an allocation of seven frequencies per week of capacity to be used for third country code share services on the Thailand route, on the following basis:

- the allocation is requested for a period of five years from the date of the determination; and
- the allocation will be fully used by 31 December 2010.



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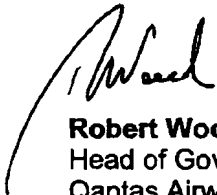
IASC Act and Policy Statement Considerations

This application should be considered against the general criteria for assessing the benefit to the public in paragraph 4 of the Minister's Policy Statement.

These criteria state that the use of entitlements by an Australian carrier under a bilateral arrangement is of benefit to the public, provided that it is reasonably capable of obtaining the necessary approvals and implementing the proposal.

We would be pleased to provide any further information the Commission may require in support of this application.

Yours sincerely



Robert Wood
Head of Government and International Relations
Qantas Airways