

3 April 2012

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Ms Sue McIntosh Executive Director International Air Services Commission GPO Box 630 CANBERRA ACT 2301

Sul Dear Ms Meintosh

#### Northern Summer 2012 capacity utilisation

Please find below a summary of the utilisation of the capacity allocated to the Virgin Australia group of airlines for the Northern Summer 2012 scheduling period.

## Own operated services

#### Cook Islands

900 seats per week allocated to Virgin Australia Airlines (SE Asia) Pty Ltd	For the majority of the season, VAASEA will operate a total of 900 seats each week
(VAASEA)	on services to Rarotonga via Auckland
	from Sydney, Brisbane and Melbourne.

Fiji

4,147 seats per week allocated to	VAASEA operates a total of 4,140 seats
VAASEA	each week to Nadi from Sydney,
	Melbourne and Brisbane.

In	do	ne	sia	

8,560 seats per week allocated to Virgin Australia International Airlines Pty Ltd (VAIA)	At present, VAIA operates a total of 5,632 seats each week to Denpasar from Sydney, Melbourne, Brisbane and Perth. We are assessing opportunities to schedule additional services during peak periods in the current season and throughout Northern Winter 2012-13. We will fully utilise the capacity allocated to us by 1 April 2014 as required by [2011] IASC 110. VAIA also operates 880 seats to Adelaide as authorised by [2009] IASC 106.



#### New Zealand

	VAASEA operates services between Auckland and Sydney, Melbourne and Brisbane.
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Papua New Guinea	
900 seats per week allocated to VAASEA	VAASEA operates a total of 900 seats each week on services between Brisbane and Port Moresby.

## Solomon Islands

540 seats per week allocated to VAASEA	VAASEA operates a total of 352 seats each week on services between Brisbane
	and Honiara. We wish to retain our full
	allocation of capacity to allow us to expand our services on this route in the
	future as the market grows. We note that there is 710 seats of capacity on the shelf.

Thailand	
1,260 seats per week allocated to VAASEA	VAASEA operates a total of 704 seats each week on services between Perth and Phuket. We are assessing opportunities to schedule additional services during the current season and as such, we would like to retain our full allocation of capacity on the route.

Tonga	
540 seats per week allocated to VAASEA	VAASEA operates a total of 360 seats each week on services between Sydney and Nuku' Alofa. We wish to retain our full allocation of capacity on the route to accommodate the expansion of services in the future as the market grows and to permit the operation of supplementary flights during peak periods, as occurred during the Northern Winter 2011-12 scheduling period.

## **United Arab Emirates**

Three services per week allocated to VAIA	VAIA operates three services per week
	between Abu Dhabi and Sydney.

# **United States**

Unlimited capacity allocated to VAIA	VAIA operates services between
	Los Angeles and Sydney, Brisbane and
	Melbourne.

Virgin Australia Airlines Pty Ltd ABN 36 090670 965 Virgin Australia Airlines (NZ) Ltd ABN 26 313 149 900 Virgin Australia International Airlines Pty Ltd ABN 63 125 580 823 Virgin Samoa Ltd ABN 90 116 23 3 517



Vanuatu	
900 seats per week allocated to VAASEA	VAASEA operates a total of 720 seats per week on services between Brisbane and Port Vila. We wish to retain our full allocation of capacity on the route to accommodate the expansion of services in the future as the market grows and to permit the operation of supplementary flights during peak periods.



# Code share services

Bangladesh	
Five services per week allocated to VAIA	Resolution [2011] IASC R12 granted VAIA an extension of time, until 1 March 2012, to utilise capacity allocated under [2010] IASC 122.
	We request that [2010] IASC 122 (as amended by resolutions [2011] IASC R03, [2011] IASC R10 and [2011] IASC R12) is varied to permit VAIA to utilise the capacity allocated thereunder to provide services jointly with Singapore Airlines, instead of Etihad Airways. A copy of the code share agreement between VAIA and Singapore Airlines has already been provided to your office.
	We intend to implement code share services on this route before 27 October 2012.

## France (Route 1)

150 one way seats per day on an annual	We offer code share services on Etihad
average basis allocated to VAIA	Airways' double-daily flights to Paris.
	These services were introduced in
	Northern Summer 2011 and capacity
	utilisation has been variable. Our code
	share services on this route are in the
	developmental stage and we expect our
	utilisation to grow significantly in
	successive seasons. Accordingly, we wish
	to retain our full allocation of capacity.

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800 seats per week allocated to VAIA	We offer code share services on Etihad
	Airways' daily flights to Athens. These
	services were introduced in Northern
	Summer 2011 and capacity utilisation has
	been variable. Our code share services or
	this route are in the developmental stage
	and we expect our utilisation to grow
	significantly in successive seasons.
	Accordingly, we wish to retain our full
	allocation of capacity.



India	
1,625 seats per week allocated to VAIA	Resolution [2011] IASC R14 granted VAIA an extension of time, until 1 March 2012, to utilise capacity allocated under [2011] IASC 108.
	As a result of the removal of restrictions applicable to third country code sharing in the Australia-India bilateral, we wish to have [2011] IASC 108 revoked.
Thailand	
Seven services per week allocated to VAIA	Resolution [2011] IASC R14 granted VAIA an extension of time, until 1 March 2012, to utilise capacity allocated by [2010] IASC 119.
	We request that [2010] IASC 119 (as amended by resolutions [2011] IASC R05, [2011] IASC R10 and [2011] IASC R14) is varied to permit VAIA to utilise the capacity allocated thereunder to provide services jointly with Singapore Airlines, instead of Etihad Airways. A copy of the code share agreement between VAIA and Singapore Airlines has already been provided to your office.

We intend to implement code share services on this route before 27 October 2012.

Should you require further information on any of the matters above, please contact me on (02) 8093 7114.

Yours, sincerely

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Lee-Anne Tomkins Manager Government and International Relations