

Virgin Australia International Airlines Pty Ltd Virgin Australia Airlines (SE Asia) Pty Ltd Virgin Australia Airlines (NZ) Ltd

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Ms Marlene Tucker Executive Director (A/g) International Air Services Commission PO Box 630 Canberra ACT 2601

Dear Ms Tucker Mandone

Application for Variation to Determination [2008] IASC 120 – Indonesia route

As noted in our application in respect of Decision [2012] IASC 218, Delta Air Lines (Delta) intends to offer code share services on selected flights operated by Virgin Australia on the Indonesia route as part of the alliance between our two airlines. Our plans for these code share services necessitate the variation of additional capacity that we hold on the route.

Variation sought

Virgin Australia requests a variation to Determination [2008] IASC 120 (as varied by Decisions [2010] IASC 206, [2011] IASC 214 and [2012] IASC 204) held by Virgin Australia International Airlines Pty Ltd to permit the utilisation of capacity for code share services with Delta on the Indonesia route.

Your office holds a signed copy of Virgin Australia's confidential code share agreement with Delta.

IASC Act and Minister's Policy Statement considerations

We request that the Commission consider this application against the general criteria for assessing the benefit to the public in Paragraph 4 of the Minister's Policy Statement.

The Paragraph 4 criteria provide that the use of entitlements by an Australian carrier under a bilateral air services agreement is of benefit to the public, provided that the carrier is reasonably capable of obtaining the necessary approvals and implementing the proposal.

Should you require any further information, please do not hesitate to contact Lee-Anne Tomkins on (02) 8093 7114.

Yours sincerely

Lee-Anne Tomkins

Manager, Government and International Relations