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www.virginaustralia.com

Ms Marlene Tucker **Executive Director** International Air Services Commission PO Box 630 CANBERRA ACT 2601

Dear Ms Tucker

Application for Variation to Determination [2010] IASC 118 – United Arab Emirates route

Virgin Australia intends to commence commercial cooperation with Air Berlin on the United Arab Emirates route, whereby Air Berlin propose to code share on flights operated by Virgin Australia between Abu Dhabi and Sydney.

Variation sought

We request a variation to Determination [2010] IASC 118, as held by Virgin Australia International Airlines Pty Ltd, to permit the utilisation of capacity for code share services with Air Berlin on the United Arab Emirates route.

The confidential code share agreement between Virgin Australia and Air Berlin is currently under preparation and a signed copy will be provided to your office before the proposed code share services are implemented.

IASC Act and Minister's Policy Statement considerations

We request that the Commission consider this application against the general criteria for assessing the benefit to the public in Paragraph 4 of the Minister's Policy Statement.

The Paragraph 4 criteria provide that the use of entitlements by an Australian carrier under a bilateral air services agreement is of benefit to the public, provided that the carrier is reasonably capable of obtaining the necessary approvals and implementing the proposal.

Should you require any further information, please do not hesitate to contact me on (02) 8093 7114.

Yours sincerely

Lee-Anne Tomkins Manager, Government and International Relations