



11 April 2013

Ms. Marlene Tucker
Executive Director
International Air Services Commission
PO Box 630
Canberra ACT 2601

Dear Ms. Tucker,

Application for Freight Capacity Allocation – New Caledonia Route

Pacific Air Express (PAE) currently operates 2 x B737-300F on scheduled freighter services to the Solomon Islands, PNG and Vanuatu.

PAE proposes a shared weekly B737F freighter service with Air Caledonie International on the Brisbane-Noumea-Vila-Brisbane route.

Each airline's existing customers have indicated they have sufficient freight requirements on this route to make it viable for both airlines in a shared service.

Allocation Sought

Pacific Air Express seeks an allocation of one B737F service per week on the New Caledonia Route on the following basis:

- the allocation is requested for a period of five years;
- the capacity will be fully used by 30 June 2013.

IASC Act and Policy Statement Considerations

PAE believes this application meets the general criteria for assessing the benefit to the public in paragraph 4 of the Minister's statement.

The Paragraph 4 criteria provides that the use of entitlements by an Australian carrier under a bilateral air service agreement is of benefit to the public, provided that the carrier is reasonably capable of obtaining the necessary approvals and implementing the proposed services.

An allocation would introduce dedicated freighter capacity on the New Caledonia route in a shared service by a long established Australian cargo airline with considerable experience in developing scheduled freighter services in the south west Pacific region, and with an extensive customer base in the region.



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We would be pleased to provide any further information in support of this application if requested.

Yours sincerely,

A handwritten signature in black ink, appearing to read 'G. O. Clifford'.

Gary Clifford
Managing Director
Pacific Air Express Australia Pty Limited