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18th April 2013

Via Email

Ms Marlene Tucker A/g Executive Director Delegate of the International Air Services Commissioners GPO Box 630 Canberra ACT 2601

Re: New Caledonia Capacity Submission

MARLENE

Dear Ms Tucker,

In reference to the submission by Pacific Air Express (PAE) proposing a joint service with Air Caledonie International (Aircalin) and hence requesting capacity on this route, I would like to bring the commissions' attention to paragraph 5 of the minister's policy statement pertaining to the public benefit of an additional service on New Caledonia Route 3.

The Skyforce application is an independent service on this route, the PAE service in comparison is in association with Aircalin, the National Carrier of New Caledonia.

Skyforce will provide competition to the National carrier on this route for which the commission should support, as competition is in the national interest. Clearly a PAE/Aircalin arrangement demonstrates that competition is not the basis for such an arrangement.



The capacity Skyforce is requesting will not harm the national carrier's capability with its current wide body passenger service but provide an 'independent' alternative solution to the public for a cost effective means of airfreight logistics.

I would welcome a favourable view by the commission based on the abovementioned points.

Yours sincerely,

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Michael Lee General Manager Skyforce Aviation Pty Ltd