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15<sup>th</sup> April 2013

Via Email

Ms Marlene Tucker A/g Executive Director Delegate of the International Air Services Commissioners GPO Box 630 Canberra ACT 2601

Re: Capacity Submission

Dear Ms Tucker,

I write in reference to the additional submissions for capacity on the PNG route by Chapman Freeborn and Qantas Airways, in addition to Chapman Freeborn's capacity request for New Caledonia and Nauru.

We understand that all entities applying for capacity must meet the requirement of being majority Australian owned and also being capable of operating these routes in their own right.

As the operator currently of three dedicated freight aircraft with considerable experience of freight operations throughout this region, we would be concerned at allocation of capacity to any entity not able to meet these requirements.



We respectfully submit that both Skyforce and Qantas are capable of operating the proposed services (for which capacity is available) and are bona fide Australian Companies with valid and existing Australian Air Operators certificates, proven operational charter experience in and out of PNG and New Caledonia and are the operators of the aircraft that are put forward to provide these services.

With respect to Skyforce, our BAe146-200QC, VH-SIF and Convair 580 aircraft VH-PDW and VH-PDX are in the country now and their availability to perform the allocations requested is not subject to any proposed lease arrangements or other such variables.

We hope that the IASC will support our application.

Yours sincerely,

Michael Lee General Manager

Skyforce Aviation Pty Ltd