



**The Hon. Stuart Ayres MP**

Minister for Jobs, Investment, Tourism  
and Western Sydney

Ref: DBN19/231

Ms Marlene Tucker  
Executive Director  
International Air Services Commission  
GPO Box 630  
CANBERRA ACT 2601

Dear Ms Tucker, *Marlene,*

I am delighted to write in support of Qantas Airways' application for an allocation of capacity on the Japan route.

The additional daily service between Sydney and Haneda has the potential to deliver significant trade and tourism benefits to our State.

Japan is one of NSW's key priority international tourism markets. In fact, in the year ending June 2019, Japan recorded strong growth in visitation and surpassed Korea in our State's top five source markets. Japanese visitors to NSW grew by 19.8 per cent compared to the previous year. These visitors stayed 16.8 per cent more nights and spent 9.2 per cent more than the previous year.

The NSW Government is committed to continue growing the State's \$41.5 billion tourism industry and cement NSW's position as number one destination in Australia, and the additional Qantas Airways' service will be key to achieve this.

I strongly recommend that the International Air Services Commission approve Qantas Airways' application.

Yours sincerely

The Hon. Stuart Ayres MP  
**Minister for Jobs, Investment, Tourism  
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