



6 November 2015

Ms Marlene Tucker
Executive Director
International Air Services Commission
GPO Box 630
Canberra ACT 2601

Dear ~~Ms Tucker~~,

Marlene

Application for Capacity – Hong Kong

Qantas is seeking an allocation of capacity on the Hong Kong route, which increases its current allocation by three additional services per week. It is planned that these services will be operated using A330 aircraft configured with 297 seats.

Allocation Sought

Qantas holds Determination [2014] IASC 103 under section 8 of the International Air Services Commission Act 1992 (the Act).

Qantas is applying for a new determination allocating it 28 frequencies per week (three additional frequencies than currently held) in each direction between Australia and Hong Kong. This new determination is intended to replace Determination [2014] IASC 103.

The determination is sought on the following basis:

- the allocation is requested for a period of five years from the date of the determination;
- the capacity will be fully utilised by 1 April 2017;
- the capacity may be utilised by Qantas or another Australian carrier which is a wholly-owned subsidiary of Qantas;
- the capacity may be used by Qantas to provide joint services with any wholly-owned subsidiary and by any wholly owned subsidiary of the Qantas Group to provide joint services with Qantas;
- the capacity may be used by Qantas to provide services jointly with British Airways;
- the capacity may be used by Qantas to provide services jointly with Jet Airways; and



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- the capacity may be used by Qantas to provide services jointly with Finnair.

Within 10 working days of the Determination being issued for the requested capacity, Qantas will seek revocation of Determination [2014] IASC 103.

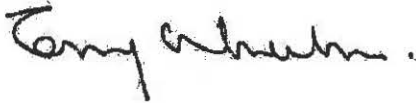
IASC Act and Minister's Policy Statement Considerations

This application should be considered against the general criteria for assessing the benefit to the public in paragraph 4 of the Minister's Policy Statement.

These criteria state that the use of entitlements under a bilateral arrangement is of benefit to the public, provided a carrier is reasonably capable of obtaining the necessary approvals and implementing the proposal.

We would be pleased to provide any further information the Commission may require in support of this application.

Yours sincerely,



Tony Wheelens
Executive Manager, Government and International Affairs