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11 July 2022

Ms Jasmina Ackar
Director
International Air Services Commission
GPO Box 630
CANBERRA ACT 2601

Dear Ms Ackar

**Variations to Determinations [2019] IASC 124, [2017] IASC 119, [2021] IASC 116,
[2017] IASC 107, and [2022] IASC 106**

As part of its new alliance with Qatar Airways, Virgin Australia intends to implement free sale code share services, as a marketing carrier, on selected flights operated by Qatar Airways on the Australia – Doha – Paris route, the Australia – Doha – Milan and Australia - Doha – Rome route.

Virgin Australia will continue to offer code share services on the Australia – Singapore – Paris route and Australia – Singapore – Milan route with its alliance partner Singapore Airlines. Virgin Australia does not intend to market on Etihad Airways operated services, but Etihad may continue to market Virgin Australia operated domestic services and service operated on the New Zealand route.

Attached is a copy of the confidential code share agreements between Virgin Australia and Qatar Airways, and Virgin Australia and Etihad Airways, which we request are not placed on the public register. The Commission also has a copy of the current code share agreement between Virgin Australia and Singapore Airlines provided with the application for renewal of Determination [2017] IASC 107 made in January 2022.

Variations sought – France Route

That Determination [2019] IASC 124 be varied to permit Virgin Australia to utilise the capacity allocated on the France route to provide services jointly with Qatar Airlines, in addition to services provided jointly with Singapore Airways.

Variations sought – Italy Route

That Determination [2017] IASC 119 be varied to permit Virgin Australia to utilise the capacity allocated on the Italy route to provide services jointly with Qatar Airlines, in addition to



services provided jointly with Singapore Airways.

That Determination [2021] IASC 116 be varied to permit Virgin Australia to utilise the capacity allocated on the Italy route to provide services jointly with Qatar Airways, in addition to services provided jointly with Singapore Airlines.

That Determination [2017] IASC 107 be varied to permit Virgin Australia to utilise the capacity allocated on the Italy route to provide services jointly with Qatar Airways, in addition to services provided jointly with Singapore Airlines.

That Determination [2022] IASC 106 be varied to permit Virgin Australia to utilise the capacity allocated on the Italy route to provide services jointly with Qatar Airways, in addition to services provided jointly with Singapore Airlines.

In addition, Virgin Australia requests that all variations sought be granted for the remaining terms of all the abovementioned determinations.

IASC Act and Policy Statement Considerations

Virgin Australia requests that the Commission consider this application pursuant to section 25 (1) of the *International Air Services Commission Act 1992* and the 'reasonable capability criterion' as defined in section 8 of the Minister's Policy Statement.

Virgin Australia would be pleased to provide further information if required and thanks the Commission for its consideration of these matters.

Yours sincerely

Chris Daffey
Head of Government Affairs