

14 April 2022

Ms Marlene Tucker Executive Director International Air Services Commission 111 Alinga Street CANBERRA ACT 2601

Via email: marlene.tucker@infrastructure.gov.au / isac@infrastructure.gov.au

Dear Ms Tucker,

RE APPLICATION FOR CAPACITY – REPUBLIC OF KOREA (SOUTH KOREA) ROUTE

From Northern Winter 2022/23, the Qantas Group will launch services on the Australia-South Korea Route using both Qantas Airways Limited (Qantas) and its wholly-owned subsidiary Jetstar Airways Pty Limited (Jetstar) to provide both full-service and low-cost carrier options to the market.

• <u>Jetstar:</u>

From 2 November 2022 will operate x3 frequencies per week on the Sydney - Seoul (Incheon) route with the following schedule utilising Boeing 787-8 aircraft configured with 335 seats.

Flight #	Frequency	From	То	Departs	Arrives
JQ47	Wed, Fri, Sun	Sydney	Seoul-ICN	1200	2015
JQ48	Wed, Fri, Sun	Seoul-ICN	Sydney	2200	1005 +1

Qantas:

From 10 December 2022 will operate x4 frequencies per week on the Sydney - Seoul (Incheon) route with the following schedule utilising Airbus A330-300 aircraft configured with 297 seats.

Flight #	Frequency	From	То	Departs	Arrives
QF87	Tue, Thu, Sat, Sun	Sydney	Seoul-ICN	0940	1920
QF88	Tue, Thu, Sat, Sun	Seoul-ICN	Sydney	2105	0825 + 1

^{*}Jetstar and Qantas scheduled are subject to government and regulatory approval.



Allocation sought:

Qantas requests an allocation of x2,193 seats per week on the South Korea route on the following basis:

- the capacity may be utilised by Qantas and its wholly-owned subsidiary Jetstar;
- the allocation is requested for a period of 5-years from the date of the determination;
- the capacity may be used by Qantas to provide joint-services with its wholly-owned subsidiary Jetstar on a reciprocal basis; and
- the capacity will be fully utilised by 25 March 2023 (end of Northern Winter 2022/23).

Attached is a copy of media release announcing the new routes

We would be pleased to provide any further information the Commission may require.

Yours sincerely,

Trent Mumford

Head of International Affairs and Partnerships

Media Releases

QANTAS AND JETSTAR EXPAND SYDNEY GATEWAY WITH NEW DIRECT FLIGHTS TO INDIA AND KOREA

Published on 8th April 2022

- Qantas to launch new direct route between Sydney and Bengaluru (Bangalore) in southern India.
- Planned codeshare agreement with India's largest domestic airline, IndiGo, to provide direct connections to 50 cities; new free trade agreement expected to strengthen demand.
- Qantas and Jetstar to both launch new direct flights between Sydney and Seoul.

Qantas and Jetstar will grow their international network out of Sydney, with new direct routes to India and Korea taking off this year, accelerating New South Wales' post-COVID tourism recovery.

Sydney to Bengaluru (Bangalore) direct

Qantas will operate four weekly return flights from Sydney to Bengaluru (formerly known as Bangalore) from 14 September, using its widebody Airbus A330 aircraft.

These will be the first non-stop flights between Australia and southern India by any airline and will cut almost three hours off the current fastest travel time from Sydney to Bengaluru, a growing technology and financial services hub.

With a population of 13 million people, the Bengaluru community has strong connections to Australia for both business travel and people visiting friends and relatives. These trade connections are expected to strengthen following the recent announcement of the Australia-India free trade agreement.

Qantas will continue to operate up to five flights a week between Melbourne and Delhi, making it the only airline offering direct flights between Australia and both northern and southern India.

Planned codeshare agreement set to open up India

Qantas intends to enter into a codeshare agreement with IndiGo, India's largest domestic carrier, which will give customers improved one-stop access to more than 50 Indian cities.

The proposed agreement will mean Qantas passengers can transit seamlessly from Qantas flights in Bengaluru, Delhi, or Singapore onto IndiGo services to other major Indian cities as well as smaller ones such as Pune and Goa.

Under the planned agreement, Qantas Frequent Flyers will be able to earn and redeem points on connecting IndiGo flights (QF code only) and IndiGo will recognise Qantas Frequent Flyer benefits for tiered members (Silver, Gold, Platinum and Platinum One) including priority check-in, additional baggage allowance and priority baggage.

Qantas customers travelling on IndiGo will enjoy the same baggage allowance for the entire journey as well as complimentary food and drinks.

The partnership will extend to Jetstar customers who will be able to book connecting flights on IndiGo services through its Jetstar Connect platform on jetstar.com from late April.

New direct services to South Korea

Qantas and Jetstar will both launch direct flights to Seoul's Incheon International Airport later this year, providing business, premium leisure and low-cost travel options between Australia and Korea.

Jetstar will become the only low-cost carrier to fly direct to South Korea from Sydney, with Boeing 787-8 Dreamliner flights operating from 2 November 2022 three times per week.

Qantas will begin direct flights between Sydney and Seoul from 10 December 2022 with its A330 aircraft, marking the first Qantas scheduled service to Seoul since January 2008.

The launch of these new direct services recognises the increasing popularity of South Korea as a must-see destination for Australians, with its rich cultural history, vibrant nightlife, and incredible food. In return, South Korean travellers - who pre-COVID travelled more frequently than any other nation in the Asia Pacific – consistently rank Australia as the top destination they want to visit.

Qantas Group international restart

Since Australia's borders re-opened last November, led by New South Wales, the Qantas Group has carried almost 500,000 passengers on its international services across 27 international routes, with another six routes restarting next week.

Group international capacity is expected to reach more than 40 per cent of pre-COVID capacity in April.

Qantas has now added six new overseas routes in the past six months, including Perth-Rome and Melbourne-Delhi, Melbourne-Dallas Fort-Worth and Darwin-Dili as it taps into new markets.

All three new routes announced today are being supported by the NSW Aviation Attraction Fund, which is co-funded by the State Government and Sydney Airport. Kempegowda International Airport has also supported Qantas' Sydney-Bengaluru flights.

Video and images available here.

Comments from Qantas Group CEO Alan Joyce:

Qantas Group CEO Alan Joyce said the new routes would help the State's tourism sector recover from COVID.

"Sydney is one of the world's truly global cities and these new direct flights to India and Korea will make it easier for millions of people to come here.

"It's clear that Australia is back on the map for international travellers. Demand for our international flights has rebounded since borders reopened, and that's giving us the confidence to launch these new routes together with the marketing support from Destination New South Wales.

"The signing of the Australia-India free trade agreement is a driver of travel demand as trade and investment links expand between Australia and India's population of more than one billion people.

"Our new direct flights to Bengaluru, combined with the planned codeshare with IndiGo, have the potential to reshape the way many people travel between Australia and India.

"South Korea is Australia's fourth largest trading partner and Koreans see Sydney as one of the top tourism destinations. With expected strong business, premium leisure and low-cost travel demand on the route, we see an opportunity for both Qantas and Jetstar to fly on the route."

Fare details and Points Planes for Frequent Flyers

To celebrate the Sydney-Seoul new route, Jetstar is offering customers sale fares from \$398 return starting today until 4pm on 14 April.

Qantas fares on Sydney-Seoul are on sale from \$1224 return and Sydney-Bengaluru flights go on sale today starting from \$1349 return.

To reward Frequent Flyer members, Qantas will offer the first three return services between Sydney and Bengaluru, and Sydney and Seoul, as Points Planes meaning frequent flyers can use Qantas Points to book any seat as a Classic Reward Seat until the end of April 2022. Seats on these flights can also be purchased with cash.

Classic Flight Reward seats between Sydney and Bengaluru start from 37,600 points one way and Sydney-Seoul start from 31,500 points, (plus taxes, fees and carrier charges).

Flights are subject to government and regulatory approval.

About IndiGo

IndiGo is amongst the fastest growing low-cost carriers in the world. IndiGo has a simple philosophy: offer fares that are affordable, flights that are on time, offering a courteous, hygienic, and hassle-free travel experience. With its fleet of 275+ aircraft, the airline is operating over 1500 daily flights and connecting 73 domestic destinations and 24 international destinations. For more information, please visit www.golndiGo.in. You can also connect with us on Facebook, Twitter, and Instagram.