

1 December 2022

Ms Jasmina Ackar Director International Air Services Commission GPO BOX 630 CANBERRA ACT 2601

Via email: <u>Jasmina.Ackar@infrastructure.gov.au</u>

Dear Ms Ackar,

RE: APPLICATION FOR CAPACITY - COOK ISLANDS ROUTE

From 29 June 2023, Qantas' wholly-owned subsidiary, Jetstar Airways Pty Limited (Jetstar) plans to launch direct services between Australia and the Cook Islands.

The new Sydney-Rarotonga service will operate twice weekly, using Airbus A321neo LR aircraft configured with 232 seats. Attached is a copy of the media statement announcing the new services.

Allocation Sought

Qantas seeks an allocation of 464 seats per week in each direction on the Cook Islands route on the following basis:

- the allocation is requested for a period of five years from the date of the determination;
- the capacity will be fully utilised by 30 October 2023;
- the capacity may be utilised by Qantas, or Jetstar or another Australian carrier which is a wholly-owned subsidiary of Qantas; and
- the capacity may be used by Qantas to provide joint services with any wholly-owned subsidiary and by any wholly-owned subsidiary of the Qantas Group to provide joint services with Qantas.

We would be pleased to provide any further information the Commission may require.

Yours sincerely,

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Anna Pritchard

Executive Manager, Government, Industry & Competition





JETSTAR TO TAKE OFF FROM SYDNEY TO THE COOK ISLANDS NON-STOP

- Jetstar announces new route from Sydney to Rarotonga taking off from 29 June 2023.
- New service expands Jetstar's extensive range of leisure destinations while boosting tourism to the Cook Islands.
- Sale to be launched today with fares starting from just \$229^.

1 December 2022: Jetstar will launch new flights between Sydney and Rarotonga, marking the first time the low-cost carrier has operated direct flights between Australia and the largest of the Cook Islands.

Taking off from 29 June 2023*, the new service will offer two weekly return flights operated by Jetstar's newest, and most fuel-efficient aircraft, the Airbus A321neo LR, which will carry up to 50,000 customers between the two destinations each year.

Jetstar Group CEO, Stephanie Tully said the launch of the new service was timed to coincide with the start of Australia's winter school holidays.

"Rarotonga is a stunning tropical island and we're excited to introduce our great low fares on this new route ahead of next year's winter school holidays, offering Australians an opportunity to escape the cold and explore one of the most beautiful destinations in the South Pacific," said Ms. Tully.

"We are thrilled to be operating our new Airbus A321neo LR on the route. The aircraft burns up to 20 per cent less fuel and flies longer distances, meaning we can offer more low fares to more destinations, helping people travel for less.

"The direct Sydney to Rarotonga will be our second route to the popular island and we thank the Cook Islands Government for their ongoing support."

The Honourable Mark Brown, Cook Islands Prime Minister, said this marks the continuation of a mutually successful relationship with Jetstar. "Our country, like many others, has had to survive a long period of time with no visitors, and the announcement of these non-stop flights from Australia is another major step in our recovery. We are ready to welcome our Australian visitors with open arms and embrace the fact that our family based in Australia can return to their home more easily."

To celebrate the new route, Jetstar will launch a 48-hour sale at midday today including thousands of cheap fares between Sydney and Rarotonga with fares from just \$229^ one way.

Jetstar's new generation A321neo LR

The new route will be operated by the latest addition to the Jetstar fleet, the new generation, longer range Airbus A321neo LR.



The NEO is 50 per cent quieter and up to 20 per cent more fuel efficient than the current fleet of A320 aircraft, making it the lowest emissions aircraft in the Jetstar fleet.

The aircraft also has a range of customer benefits including wider seats, larger overhead storage lockers and in-seat USB power to keep devices charged.

*Flights subject to government and regulatory approval

Schedule

Flight number	Departs	Arrives	Frequency
JQ141 Sydney Rarotonga	21:30	07:00	
(Cook Islands)			Thursday and
JQ142 Rarotonga (Cook	09:00	12:30 ⁺¹	Sunday
Islands) to Sydney			

Sale details

^Sale starts 12:00pm AEDT Thursday 1 December 2022 until 11:59am AEDT Saturday 3 December 2022, unless sold out prior. Fares are one-way and exclude checked baggage. Selected travel dates and conditions apply.

For all media enquiries, please contact:

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