

21 July 2025

Mrs Jasmina Morling Director International Air Services Commission GPO BOX 630 CANBERRA ACT 2601

By email: Jasmina.MORLING@iasc.gov.au

Dear Mrs Morling,

APPLICATION FOR VARIATION - CHILE

From 26 October 2025, or as soon as all necessary approvals have been received, Qantas Airways Limited (Qantas) plans to expand code share arrangements with its partner airline China Eastern Airlines Co., Ltd (China Eastern) to include services operated on the Chile route.

Under these expanded arrangements, it is proposed that China Eastern will code share on Qantas' operated services between Sydney and Santiago. The code share arrangements enable China Eastern to expand its selling proposition by independently marketing and pricing services between China and Chile via Australia, enhancing the range of choices and benefits for consumers.

Qantas, as the operating carrier, intends to provide China Eastern with access to available inventory on a free sale basis. A copy of the confidential code share agreement between Qantas and China Eastern will be provided separately to the Commission.

Variation sought

Qantas seeks to vary Determination [2024] IASC 125, allocating seven frequencies per week in each direction on the Chile route, to permit China Eastern to code share on Qantas operated services. The variation is requested for the duration of the Determination.

IASC Act and Policy Statement Considerations

We request that this application be considered against the 'reasonable capability criterion' as defined in section 8 of the Minister's Policy Statement.

We would be pleased to provide any further information the Commission requires.

Yours sincerely,

Megan Morris

Head of International Affairs

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