

International Air Services Commission

Canberra

18th December 2023.

Dear Commissioners

QANTAS -GARUDA CODESHARE APPLICATION

As I was referenced in the most recent Garuda submission, I make three brief observations:

1. Garuda confirms my prior assertion that the airline's fleet is recovering, such that the airline will, contrary to the submission by Qantas on the Paragraph 9 criteria, have sufficient aircraft to increase services between Jakarta and East Coast Australia in 2024;
2. The additional submission by Garuda offers no insight into any new competition, price reductions, or product innovations that would be of benefit to Australian consumers. Rather, it confirms that the application is designed to have the only two carriers flying from Jakarta to East Coast Australia collaborate; and
3. While it is outside the scope of the Commission's deliberations, the two carriers could achieve a co-operative commercial outcome right now by publishing competitively priced bilateral airfares between Australia and Indonesia. Including transfers to facilitate indirect travel via Denpasar (Bali) and Singapore would allow Qantas and Garuda to compete with indirect competition that was identified in the supporting submissions.

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