

Pionair Australia Pty Ltd  
Building 400, 11 Comper Street, Bankstown Airport NSW 2200, Australia  
PO Box CP411 Condell Park NSW 2200  
ABN 21 102 715 506  
Telephone: +61 (0)2 9707 1117 | Email: michael@pionair.com.au

25 June 2021

Via Email

Ms Marlene Tucker  
Executive Director  
Delegate of the International Air Services Commissioners  
GPO Box 630  
Canberra ACT 2601

**Re: Application for Capacity on New Caledonia – France Route 3, Papua  
New Guinea, Solomon Islands and Vanuatu Routes**

Dear Ms Tucker,

**Allocation Sought**

Pionair Australia Pty Ltd (ABN 21 102 715 506) respectfully requests the following freight capacity allocation on each route subject to Covid-19 international border restriction requirements, which may affect our ability to operate in the timeline indicated.



**New Caledonia - France Route 3**

Two (2) services per week with a BAE146-200QT or substitute freight aircraft with a freight capacity of 11,000kg in each direction per flight.

We seek allocation for a period of 5 years commencing 14 November 2021 with full capacity utilisation by 3 June 2022.

**Papua New Guinea**

44 tonnes freight capacity in each direction per week with services of up to 4 return services per week from the East Coast of Australia.

We seek allocation for a period of 5 years commencing 14 November 2021 with full capacity utilisation by 3 June 2022.

**Solomon Islands**

One(1) all freight service in each direction per week.

We seek allocation for a period of 5 years commencing 14 November 2021 with full unrestricted capacity utilisation by 3 June 2022.

**Vanuatu**

Two (2) all freight service in each direction per week.

We seek allocation for a period of 5 years commencing 14 November 2021 with full unrestricted capacity utilisation by 3 June 2022.

Pionair Australia Pty Ltd  
Building 400, 11 Comper Street, Bankstown Airport NSW 2200, Australia  
PO Box CP411 Condell Park NSW 2200  
ABN 21 102 715 506  
Telephone: +61 (0)2 9707 1117 | Email: michael@pionair.com.au

### **Designation Status and Background**

Pionair is a holder of an Australian High-Capacity Passenger and Cargo AOC. Pionair's intention is to provide to the public an alternate competitive service on the above-mentioned routes. We expect an RPT variation to the AOC by 7 October 2021, which will allow Pionair to commence the services.

### **Aircraft Type and Competition**

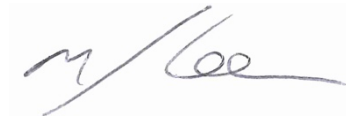
Pionair Australia currently operates BAE146-200 and BAE146-300 freight aircraft which are well suited to Papua New Guinea and the Pacific Island routes with payloads of 11,000 to 12,000kg respectfully.

### **Legislative and Policy Considerations**

The proposal of capacity sort is in accordance with section 8 and 9 of the Policy Statement, being a benefit to the public by allowing access to an alternate Australian carrier. In addition, Pionair is well placed to obtain the necessary licences within the timeframe to meet the requirements to operate the services sort.

Pionair would be pleased to provide further information to the commission that they may require in support of this capacity sort.

Yours sincerely,



Michael Lee  
General Manager  
Pionair Australia Pty Ltd

