

20 October 2017

Ms Marlene Tucker Executive Director International Air Services Commission GPO Box 630 Canberra ACT 2601

Via email: Marlene.Tucker@infrastructure.gov.au

Dear Ms Tucker,

Application for Variation – Various Routes

As part of a code share agreement between Qantas and LATAM, it is proposed that LATAM will offer code share services on flights operated by Qantas on the Hong Kong and Singapore routes from 1 December 2017.

A copy of the confidential code share agreement between Qantas and LATAM will be provided separately to the Commission.

Variations Sought

Qantas requests a variation to the following determinations to permit the utilisation of capacity for code share services with LATAM on the Hong Kong and Singapore routes:

- Hong Kong Determination [2015] IASC 115
- Singapore Determination [2007] IASC 116

The variations are requested for the duration of the determinations.

IASC Act and Policy Statement Considerations

This application should be considered against the general criteria for assessing the benefit to the public in paragraph 4 of the Minister's Policy Statement.

These state that the use of entitlements by an Australian carrier under a bilateral arrangement is of benefit to the public, provided that it is reasonably capable of obtaining the necessary approvals and implementing the proposal.

We would be pleased to provide any further information the Commission may require in support of this application.

Yours sincerely,

Rohan Garnett

Executive Manager, International Affairs

